

External Communication



Research Enabling Solutions

Bank of China selects ANALEC's ResearchWise™ suite for its brokerage business

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Bank of China International (BOCI) Securities in Hong Kong – a subsidiary of Bank of China Group, one of the leading financial institution groups in Mainland China – picks ANALEC's ResearchWise™ solution for its capital markets and brokerage business. ResearchWise™ –



ANALEC's versatile research & analytics, workflow and client servicing platform – is aimed to raise the quality and visibility of BOCI's research and client servicing efforts in the market place. With its multi-lingual capability it would allow BOCI's users (and clients) to switch between

Simplified Chinese Text and English with seamless ease, raising the effectiveness of their research-led brokerage services in the Mainland China and International market place. For ANALEC, this transaction is its first point of entry into the China market place and is a significant step towards growing ANALEC's presence across the Asia Pacific region.

Commenting on the transaction, ANALEC's CEO – Indy Sarker – said, "We are delighted with Bank of China's decision to adopt ResearchWise across their research and brokerage business in China and Hong Kong. Our continued push in the market place is beginning to pay good results with a number of brokerages in the Asian region, adopting the ANALEC ResearchWise platform. Our clients have come to appreciate the power of ResearchWise to streamline their businesses and improve process efficiencies when it comes to client servicing." Commenting from a technology perspective, ANALEC's CTO – Colin Stone – added, "We continue to add to the functionality and capability within ResearchWise; at all times keeping the product cutting edge from a technology and functionality perspective."

ResearchWise™ will enable BOCI to raise the quality of their investment research, empower their sales & trading professionals to leverage the research product far more effectively in servicing customers, as well as enable clients to tap into BOCI's research content (reports and financial numbers) allowing them the easy ability to screen for money-making investment ideas via a number of interactive tools in MS Excel. It would also enable BOCI to achieve significant benefits and process efficiencies with respect to managing its compliance function within its business, with respect to disclaimers and disclosures, as well as meeting regulatory standards. ANALEC's implementation team will work closely with BOCI's over the course of the next four months to both install and prepare the internal organization at BOCI to benefit from the capabilities embedded in the ResearchWise™ suite.

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About ANALEC:

ANALEC is a specialised service provider to the investment banking and investment research industry. It leverages its deep domain knowledge of the investment research and investment banking industry to develop and deploy enterprise level software-enabled business process solutions, addressing very specific organisational issues and challenges within investment research and client servicing functions. Under its remote delivery model, ANALEC offers its customers the option to remotely manage and deliver a range of services. Founded in June 2003, ANALEC brings together over 50 years of leading expertise in investment research, investment banking and software development and deployment. Headquartered out of Singapore, ANALEC has a delivery centre in India and a sales office in the United States.

Website: www.analec.com

About Bank of China:

Bank of China is one of China's four state-owned financial institutions. Its businesses cover commercial banking, investment banking and insurance. Members of the group include BOC Hong Kong; BOC International, BOCG Insurance and other financial institutions. The Bank provides a comprehensive range of high quality financial services to individual and corporate customers as well as financial institutions worldwide. In terms of Tier One capital, it ranked 18th among the world's top 1,000 banks by The Banker magazine in 2005.

BOCI is a wholly owned subsidiary of the Bank of China Group. BOCI is China's first state-owned investment bank. It is one of the largest securities brokers in Hong Kong, with a No. 1 position in the retail brokerage business. Over the years it has grown its institutional business in Hong Kong, and is now considered one of the top institutional brokers on Hong Kong/China securities. BOCI is also the only independent Chinese investment bank with an international institutional sales network and thus possesses the ability to independently distribute shares on a global basis.

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