

ANALEC – Press Release



Research Enabling Solutions

Bank of China International successfully installs ANALEC ResearchWise™ suite

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Bank of China International (BOCI) Securities in Hong Kong – a subsidiary of Bank of China Group, one of the leading financial institution groups in Mainland China – successfully implemented ANALEC ResearchWise™ suite within its capital markets and brokerage business.



Over the course of the last four months BOCI worked closely with the ANALEC implementation team to ensure its investment research, research production, compliance, and sales divisions prepared their respective teams and adjusted their specific processes to benefit from the power of the ANALEC ResearchWise™ suite. BOCI's research & sales team of nearly 100 professionals spread across Hong Kong, Beijing and Shanghai; and sales professionals in North America and Europe, will all start to be active users of the ResearchWise™ platform. ANALEC continues to provide in-house training to all users in order to accelerate the use and adoption of ResearchWise™ across the BOCI business.

BOCI's research team, as the primary users of ResearchWise™, are on a time bound program to migrate their financial forecast models to the platform. The latter would enable the sales and client servicing functions to tap into the intellectual capital embedded in the investment research product, with a view to deliver a higher value service to their customers. BOCI views the ResearchWise™ deployment as a strategic initiative to nurture junior research talent in the firm (with respect to sharing best-practices across the organisation) and enforce quality standards, as well as raise the effectiveness of delivering money-making investment ideas to their client base.

Commenting on the successful implementation, ANALEC's CEO – Indy Sarker – says "BOCI's research department had identified standardisation of research product with the ability to produce customized research products; higher quality control on financial forecasts and estimates (on companies under coverage); and greater efficiency in research production, as their primary business challenges. ResearchWise™ is now helping BOCI to meet all of the above objectives in a seamless and efficient manner. ANALEC continues to make significant progress in the market place to deliver its ResearchWise™ platform. With BOCI, we have successfully delivered a multi-lingual interface in English and simplified Chinese thereby opening up the large mainland China market place for our product suite."

ANALEC' CTO – Colin Stone – adds “ANALEC ResearchWise™ continues to grow its leadership position in the market place with many of the top regional brokerages in Asia, as loyal customers. Our ability to successfully execute and deliver tangible value-add is well established in the market place. Our focus at all times is to ensure our product suite remains contemporary, both from a technology and business process perspective.”

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About ANALEC:

ANALEC is a specialised service provider to the investment banking and investment research industry. It leverages its deep domain knowledge of the investment research and investment banking industry to develop and deploy enterprise level software-enabled business process solutions, addressing very specific organisational issues and challenges within investment research and client servicing functions. Under its remote delivery model, ANALEC offers its customers the option to remotely manage and deliver a range of services. Founded in June 2003, ANALEC brings together over 50 years of leading expertise in investment research, investment banking and software development and deployment. Headquartered out of Singapore, ANALEC has a delivery centre in India and a sales office in the United States.

Website: www.analec.com

About Bank of China:

Bank of China is one of China's four state-owned financial institutions. Its businesses cover commercial banking, investment banking and insurance. Members of the group include BOC Hong Kong; BOC International, BOCG Insurance and other financial institutions. The Bank provides a comprehensive range of high quality financial services to individual and corporate customers as well as financial institutions worldwide. In terms of Tier One capital, it ranked 18th among the world's top 1,000 banks by The Banker magazine in 2005.

BOCI is a wholly owned subsidiary of the Bank of China Group. BOCI is China's first state-owned investment bank. It is one of the largest securities brokers in Hong Kong, with a No. 1 position in the retail brokerage business. Over the years it has grown its institutional business in Hong Kong, and is now considered one of the top institutional brokers on Hong Kong/China securities. BOCI is also the only independent Chinese investment bank with an international institutional sales network and thus possesses the ability to independently distribute shares on a global basis.

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