

# ANALEC – Press Release



Research Enabling Solutions

## **Daiwa selects ANALEC ResearchWise™ suite for its brokerage business**

*Date: 10 June 2009*

Daiwa Institute of Research (HK) Limited – a member of the Daiwa Securities Group, one of the largest financial services groups in Japan – will begin installation of ANALEC ResearchWise™ across their



Asian business, covering 8 countries. Daiwa made this decision after a detailed competitive evaluation process of all possible solution providers in the market place that could best meet their immediate and long-term requirements. In its first phase of deployment, ANALEC

ResearchWise™ will automate the work practices of close to 100 professionals within Daiwa's Asian research platform. Daiwa intends to have ResearchWise™ in place for commercial use from September 2009.

ANALEC ResearchWise™ continues to gain momentum in the market place with sizable firms beginning to rely on its capabilities to automate their investment research organisations. ANALEC ResearchWise™ delivers quality control, increased productivity and transparency, while ensuring stringent adherence to market regulatory standards and compliance norms across the business. Daiwa intends to integrate their European Research platform onto ANALEC ResearchWise™, following successful completion of the roll-out within the Asian business. Ultimately, ANALEC hopes to integrate Daiwa's Japanese Research platform onto ResearchWise™ to enable Daiwa to deliver a truly integrated research product to the market place, leveraging Daiwa's significant market presence in Japan.

Indy Sarker – Managing Director of ANALEC – commented, “We are delighted by Daiwa's decision to implement ANALEC ResearchWise™ across their Asian brokerage platform. ResearchWise™ has once again come out on top when it came to automating investment research process and meeting regulatory compliance on investment research production and its distribution. We believe in the strong value proposition of ResearchWise™ to re-engineer and automate business processes within sell-side brokerage organisations, to make them more efficient, transparent and productive, to adjust to the new realities of a reforming market place for investment research services. We remain excited to work closely with Daiwa to create a successful partnership going forward.”

“ANALEC's multi-lingual capability within the ResearchWise™ platform places us in a formidable position to help globally integrate Daiwa's research operations, and facilitate intelligence sharing

across languages and business units. Some of our existing clients are users of our multi-lingual capabilities within ResearchWise™, with their platforms operating across English, Simplified Chinese and Traditional Chinese. We will install a Japanese language pack when required by Daiwa. Our continuous focus on product upgrades and functionality improvements, has ensured our product remains cutting edge at all times.”, says Colin Stone – CTO & Chief Product Architect at ANALEC.

With the addition of Daiwa to its stable of customers, ANALEC ResearchWise™ will now be used across 36 client sites across 9 countries; automating the work processes of over 400 sell-side analysts, 30 research managers and over 60 work-flow and compliance professionals.

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**About ANALEC:**

ANALEC is a specialised proprietary software-led service provider to the investment banking and investment research industry. It leverages its deep domain knowledge of the investment research and investment banking industry to develop and deploy enterprise level software-enabled business process solutions, addressing very specific organisational issues and challenges within investment research and client servicing functions. Under its remote delivery model, ANALEC offers its customers the option to remotely manage and deliver a range of services. Founded in June 2003, ANALEC brings together over 80 years of leading expertise in investment research and software development and deployment within investment banks and brokerages. Headquartered out of Singapore, ANALEC has a delivery centre in India and a sales office in the United States.

Website: <http://www.analec.com>

**About Daiwa Institute of Research:**

Daiwa Institute of Research (HK) Limited is the member of the Daiwa Securities Group, responsible for the regional investment research business in Asia. Daiwa Securities Group is one of the largest financial services groups in Japan with a significant presence in stock broking, investment banking, and asset management.

**Website:** <http://www.daiwa-grp.jp/ir/english/index.cfm>

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